

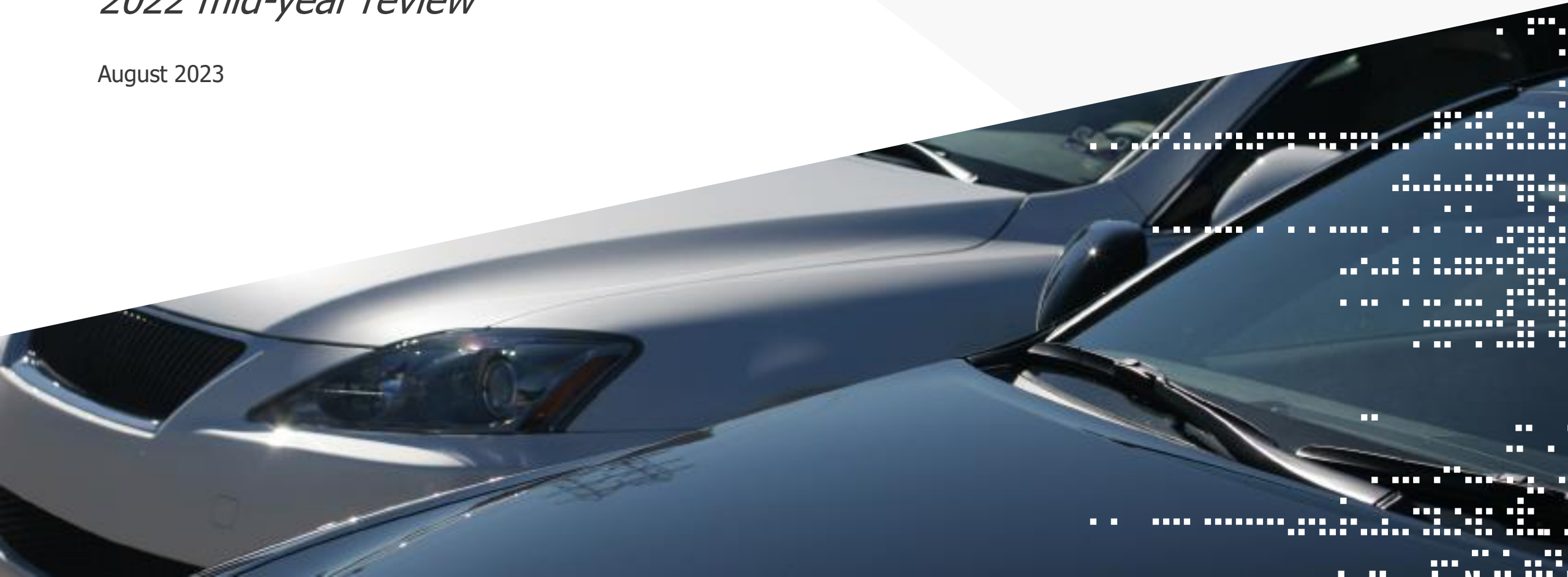


URBAN SCIENCE®
WHAT'S YOUR RETURN ON CERTAINTY?

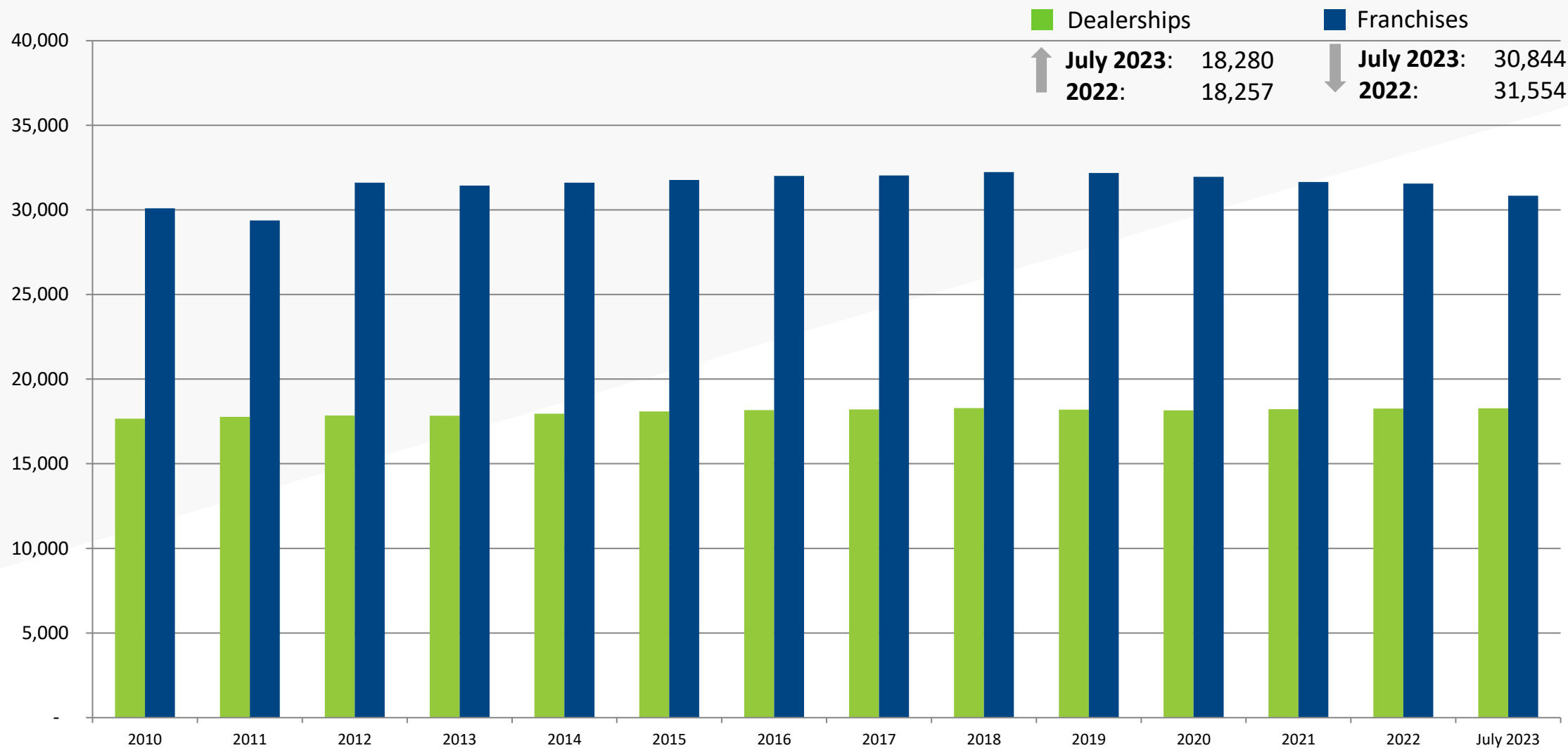
Automotive Franchise Activity Report (FAR)

2022 mid-year review

August 2023

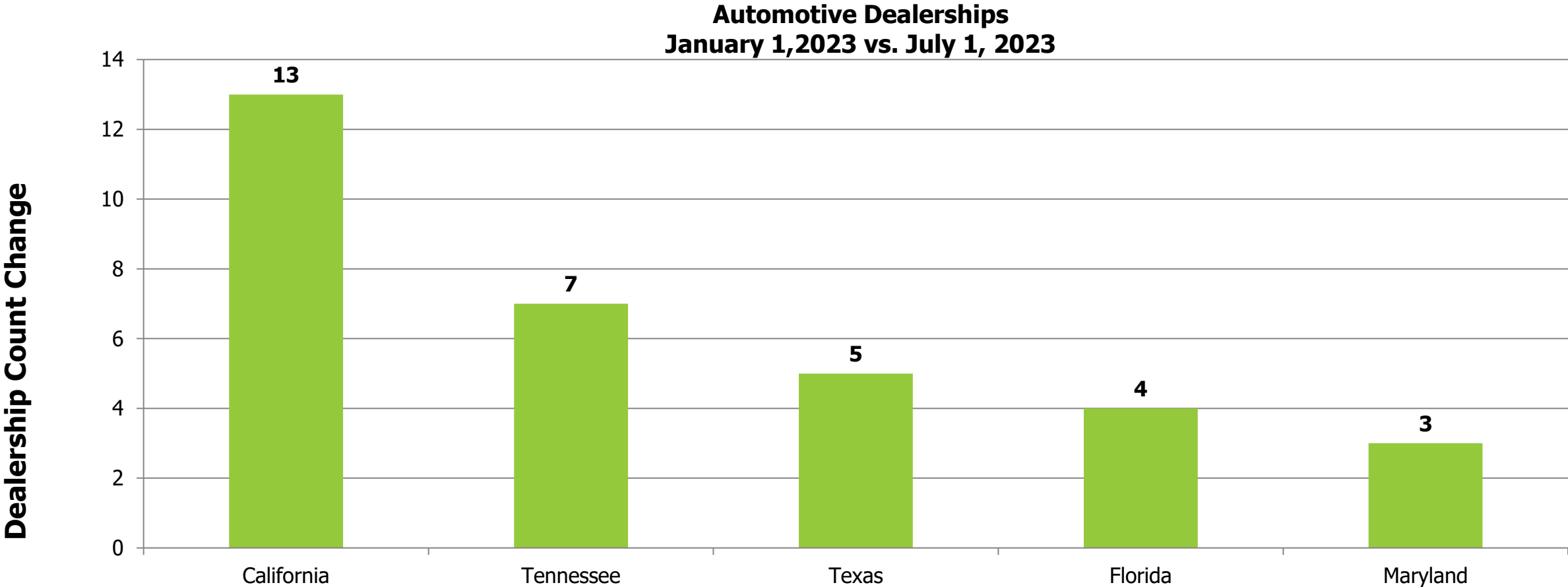


U.S. Automotive Dealership and Franchise Counts

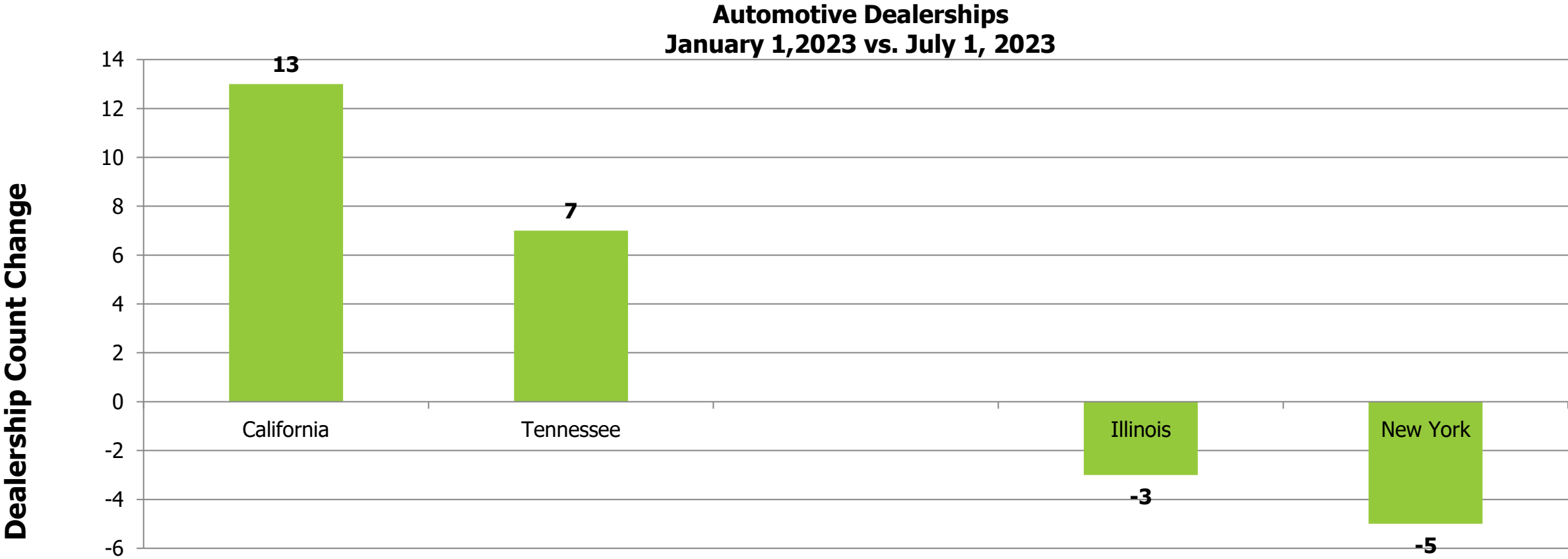


Data by: Urban Science® DataHub™ | Sites

States with the largest dealership count change

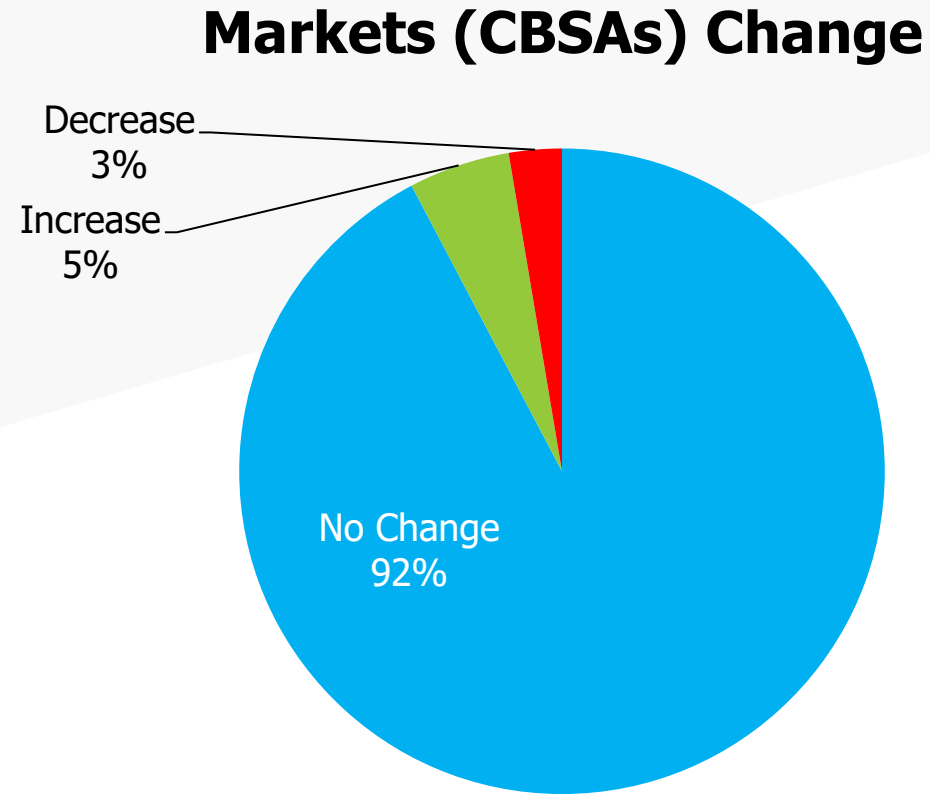


States with the largest dealership count change



Data by: Urban Science® DataHub™ | Sites

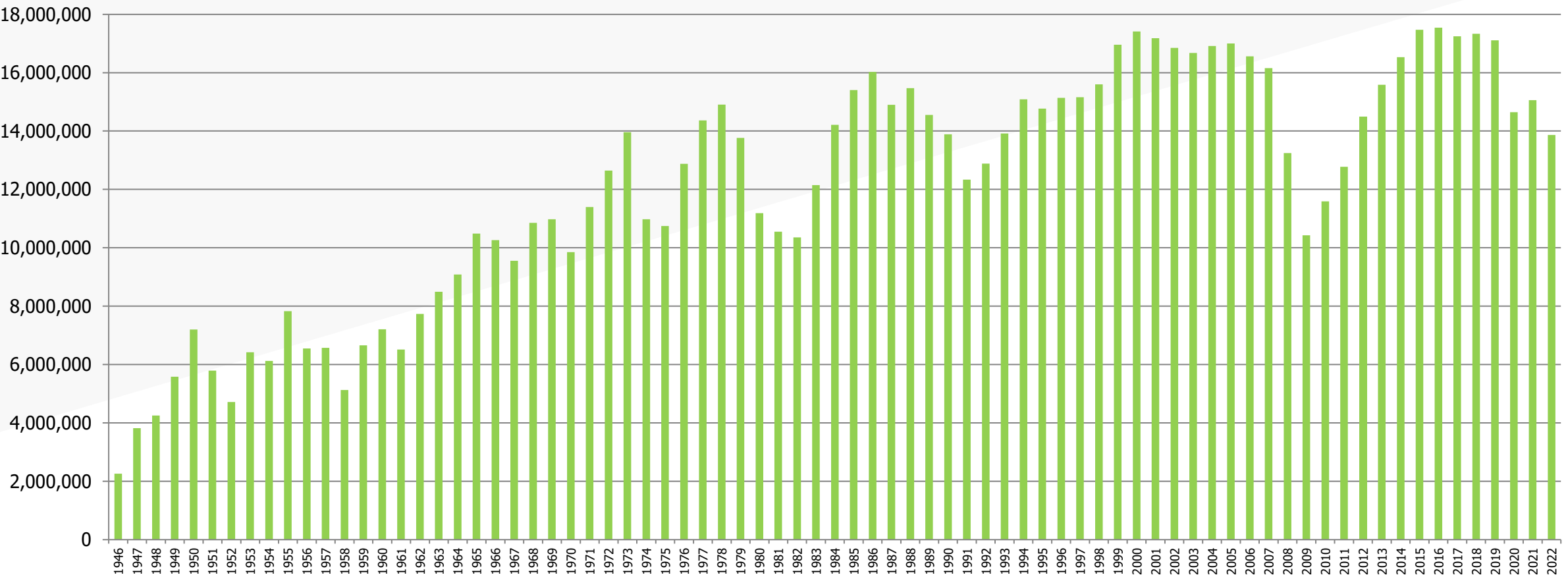
Markets were stable regarding net dealership change.



Note: 99% of core based statistical areas (CBSA) had virtually no net change in dealerships (+ /- 1).

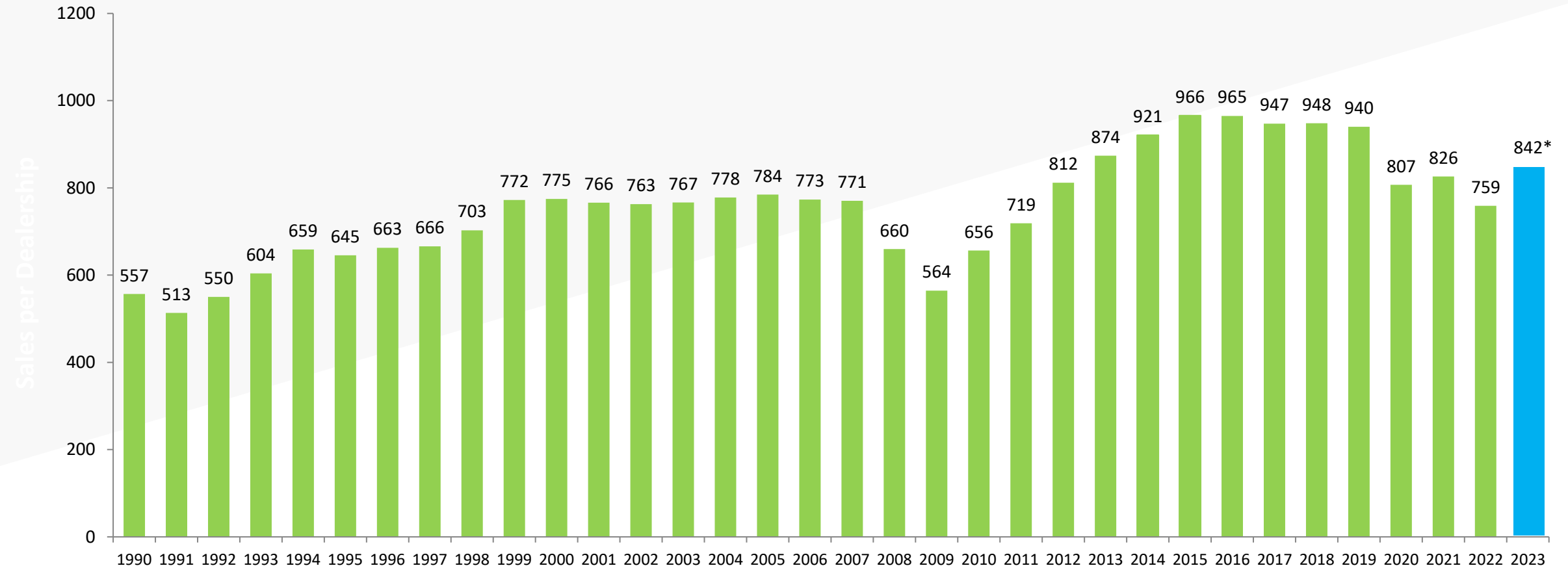
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Unit sales since 1946



Data by: Automotive News Data Center

Dealership throughput



Data by: Urban Science and Automotive News

*Data by: Urban Science and Global Data Automotive forecast