



# Q3 2022

“

Revenue and bookings were below our expectations as company specific fulfillment challenges were compounded by the impact of an uncertain macroeconomic backdrop. We are confident the steps we are taking will return the company to accelerated growth over the medium to long term.

Brian Humphries | Chief Executive Officer

”

## Revenue \$4.9 billion

Reported YoY ↑ 2.4%

Constant Currency YoY ↑ 5.6%

Digital revenue up ~7% year-over-year, or ~11% in constant currency, and represents 51% of total revenue

GAAP and Adjusted Operating Margin | 16.4%  
Up 100 and 60 basis points YoY, respectively

GAAP EPS | \$1.22  
Up 18% YoY

Adjusted Diluted EPS | \$1.17  
Up 10% YoY

### Cash Flow

Cash Flow  
From Operations  
\$1,032M

Free  
Cash Flow  
\$953M

### Capital Return

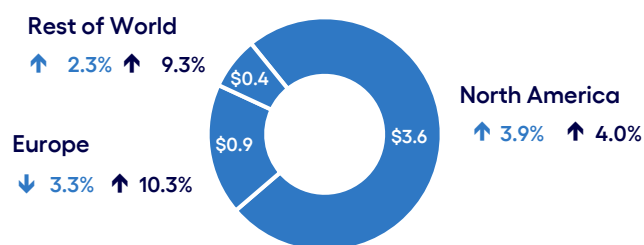
Q3 2022  
Dividend  
\$141M  
\$0.27/share

Q3 2022 Share  
Repurchases  
\$315M

## Revenue by Geography

(\$ In billions)

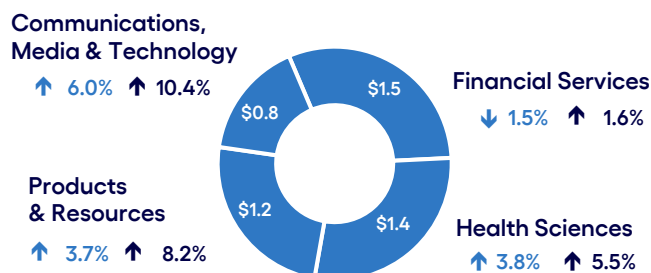
Reported YoY | Constant Currency YoY



## Revenue by Segment

(\$ In billions)

Reported YoY | Constant Currency YoY



## Employee Metrics

Total Employees 349,400  
+8,100 QoQ  
+31,000 YoY

Voluntary Annualized Attrition 29%

Voluntary Trailing 12-Month Attrition 29%

## Acquisitions Announced

COMPANY

DIGITAL BATTLEGROUND

The professional services and application management practices of

onesource  
VIRTUAL



Cloud